AMENDED IN SENATE JUNE 18, 2013 AMENDED IN SENATE JUNE 5, 2013 AMENDED IN ASSEMBLY APRIL 17, 2013

CALIFORNIA LEGISLATURE—2013-14 REGULAR SESSION

ASSEMBLY BILL

No. 1247

Introduced by Assembly Member Medina

February 22, 2013

An act to repeal and add Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code, and *to amend Section 8684.2 of, and* to add Chapter 6 (commencing with Section 63088) to Division 1 of Title 6.7 to, to repeal Sections 63089.5, 63089.63, 63089.64, and 63089.66 of, 63089.60, 63089.61, and 63089.62 of, the Government Code, relating to business, making an appropriation therefor, and declaring the urgency thereof to take effect immediately.

LEGISLATIVE COUNSEL'S DIGEST

AB 1247, as amended, Medina. Business investments: Small Business Financial Assistance Act of 2013.

Existing law, the California Small Business Financial Development Corporation Law, creates the California Small Business Board and the California Small Business Expansion Fund, a continuously appropriated fund, which includes General Fund moneys. Existing law authorizes the formation of small business financial development corporations to grant loans from, or guarantee loans made by a financial institution or financial company, as defined, against, moneys awarded to the corporation from the expansion fund for the purpose of stimulating small business development. Existing law authorizes a director

AB 1247 -2-

designated by the Secretary of Business, Transportation and Housing to perform specified duties under that law. A violation of certain conflict-of-interest provisions by the director and other persons, as specified, is a crime.

This bill would revise and recast these provisions, and would transfer the administration of the California Small Business Financial Development Corporation Law to the California Infrastructure and Economic Development Bank (*I-Bank*) and a program manager designated by the executive director of the Infrastructure and Economic Development Bank *I-Bank*, as specified. The bill would expand the definitions of "financial institution" and "financial company" for those purposes. Because the above-described conflict-of-interest provisions would apply to the director and members of the *I-Bank's board of directors, the program manager, the* executive director, and other officers and employees, as specified, the bill would extend the application of a crime, and impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Because this bill would expand the purposes for which a continuously appropriated fund is expended, the bill would make an appropriation.

This bill would declare that it is to take effect immediately as an urgency statute.

Vote: $\frac{2}{3}$. Appropriation: yes. Fiscal committee: yes. State-mandated local program: yes.

The people of the State of California do enact as follows:

- 1 SECTION 1. Chapter 1 (commencing with Section 14000) of
- 2 Part 5 of Division 3 of Title 1 of the Corporations Code is repealed.
- 3 SEC. 2. Chapter 1 (commencing with Section 14000) is added
- 4 to Part 5 of Division 3 of Title 1 of the Corporations Code, to read:

-3- AB 1247

Chapter 1. California Small Business Financial Development Corporations

3 4

Article 1. Introduction

- 14000. This chapter shall be known and may be cited as the California Small Business Financial Development Corporation Law.
- 14001. (a) It is the intent of the Legislature in enacting this chapter to promote the economic development of small businesses through the California Small Business Finance Center by making available capital, general management assistance, and other resources, including loan and equity investment financial services, personnel, and business education to small business entrepreneurs, including women, veteran, and minority owned businesses, for the purpose of promoting the health, safety, and social welfare of the citizens of California, to eliminate unemployment of the economically disadvantaged of the state, and to stimulate economic development, employment, minority group, women, and disabled persons entrepreneurship.
- (b) It is the further intent of the Legislature to provide a flexible means to mobilize and commit all available and potential resources in the various regions of the state to fulfill these objectives, including federal, state, and local public resources, and private debt and equity investment.
- (c) It is the further intent of the Legislature that corporations operating pursuant to this law, shall to the maximum extent feasible, coordinate with other job and business development efforts within their region directed toward implementing the purpose of this chapter.
- (d) It is the further intent of the Legislature to provide expanded resources allowing participation by small and emerging contractors in state public works contracts. Increased access to surety bonding resources will assist in supporting participation by those firms in public works contracts, and by stimulating increased participation by small firms, the state will benefit from increased competition and lower bid costs.
- 14002. If any provision of this chapter or the application thereof to any person or circumstances is held invalid, this invalidity shall not affect other provisions or applications of the chapter which

AB 1247 — 4 —

40

can be given effect without the invalid provision or application, and to this end the provisions of this chapter are severable. 2 3 4 Article 2. Definitions 5 14003. Unless the context otherwise requires, the definitions 6 in this section shall govern the construction of this chapter. 8 (a) "Bank" means the California Infrastructure and Economic Development Bank. 10 (a) (b) "Bank board" means the board of directors of the California 11 Infrastructure and Economic Development Bank. 12 13 (b) "Board" means the California Small Business Board. (c) "Board of directors" means the board of directors of the 14 15 corporation. (d) "California Small Business Finance Center" means the 16 17 governmental unit with the administrative responsibility for programs authorized pursuant to Section 63088.5 of the 18 19 Government Code and this chapter. 20 (d) 21 (e) "Corporation" means any nonprofit California small business financial development corporation created pursuant to this chapter, 22 23 or pursuant to Chapter 1 (commencing with Section 32000) of 24 Division 15.5 of the Financial Code. (f) "Directives and requirements" means a document adopted 25 by the bank board setting forth policy direction as well as key rules 26 27 governing a particular subject area. 28 29 (g) "Executive director" means the executive director of the 30 Infrastructure and Economic Development Bank. 31 32 (h) "Expansion fund" means the California Small Business 33 Expansion Fund. 34 35 (i) "Financial company" means banking organizations, including national banks and trust companies, savings and loan associations, 36 37 community development financial microbusiness lenders, state insurance companies, mutual insurance 38 companies, and other public and private banking, lending, 39

retirement, and insurance organizations.

5 AB 1247

1 (h)

- (*j*) "Financial institution" means regulated banking organizations, including national banks and trust companies authorized to conduct business in the state and state-chartered commercial banks, trust companies, credit unions, and savings and loan associations.
- (k) "Financial product" means the type of financial assistance described in Section 63088.5 of the Government Code.

(i

(*l*) "Loan committee" means a committee appointed by the board of directors of a corporation to determine the course of action on a loan application pursuant to Chapter 6 (commencing with Section 63088) of Division 1 of Title 6.7 of the Government Code.

(j)

(m) "Program Manager" means the manager of a specific program the California Small Business Finance Center as designated to this title by the executive director of the Infrastructure and Economic Development Bank bank.

(k)

(n) "Trust fund" means the money from the expansion fund that is held in trust by a financial institution or financial company. A trust fund is not a deposit of state funds and is not subject to the requirements of Section 16506 of the Government Code.

 $\frac{(l)}{(l)}$

(o) "Trust fund account" means an account within the trust fund that is *either* allocated to a particular—small business financial development corporation or shared by multiple corporations for the purpose of paying loan defaults and claims on bond guarantees for a specific small business financial development corporation or other financial products and program uses provided in this chapter.

Article 3. Program Manager

- 14004. (a) The program manager shall do all of the following:
- (1) Administer this chapter.
- (2) Make recommendations to the *executive director and the bank* board on the approval or disapproval of the articles of incorporation. This determination shall be based upon the following:

AB 1247 -6-

(A) Review of the articles of incorporation and bylaws of the corporation to determine whether they contain the provisions required by this chapter and conform with the regulations directives and requirements adopted by the bank board pursuant to this chapter.

- (B) A determination as to whether the legislative intent expressed in Section 14001 shall be served by the proposed corporation.
- (C) A determination as to whether the responsibility, character, and general fitness of the individuals who will manage the corporation are such as to command the confidence of the state and to warrant the belief that the business of the proposed corporation will be honestly and efficiently conducted in accordance with the intent and purpose of this chapter and that they include representatives of the financial and business community, as well as the economically disadvantaged.
- (D) A determination by the program manager that there is significant need for a new corporation.
- (3) Have the accounts of each corporation formed under this chapter audited as of the close of business on June 30 of each year. Material audit exceptions that are not corrected by the corporation within a reasonable period of time may result in the suspension or termination of the corporation pursuant to Section 63089.3 of the Government Code.
- (4) Have the portfolio of each corporation audited a minimum of once a year. Material audit exceptions that are not corrected by the corporation within a reasonable period of time may result in the suspension *or termination* of the corporation pursuant to Section 63089.3 of the Government Code.
- (5) Review reports from the Department of Business Oversight and inform corporations as to what corrective action is required.
- (6) Examine, or cause to be examined, at any reasonable time, all books, records, and documents of every kind, and the physical properties of a corporation. The inspection shall include the right to make copies, extracts, and search records.
- (b) The program manager may attend and participate at corporation meetings. The program manager, or his or her designee, shall be an ex officio, nonvoting representative on the board of directors and loan committees of each corporation. The program manager shall meet *through telecommunication or in person* with

7 AB 1247

the board of directors of each corporation at least once each fiscal
 year, commencing January 1, 2014.

- 14004.1. (a) The California Small Business Board is hereby continued and created as an advisory board to the California Infrastructure and Economic Development Bank Board, the executive director, and the program manager. The California Small Business Board may also advise the Governor and the Small Business Advocate regarding issues and programs affecting California's small business community, including, but not limited to, business innovation and expansion, export finance, state procurement, management and technical assistance, venture capital, and financial assistance.
- (b) The California Small Business Board consists of the following membership:
 - (1) The Director of Finance or his or her designee.
- (2) The Director of the Office of the Small Business Advocate or his or her designee.
 - (3) The Treasurer or his or her designee.
- (4) Two—A representative from two different corporations selected by the corporations.
- (5) Two members appointed by the Governor, one of whom will serve as chair of the board California Small Business Board, who are actively involved in the California small business community.
- (6) Two persons actively involved in the business or agricultural communities, one appointed by the Speaker of the Assembly and one appointed by the Senate Committee on Rules.
- (7) Two Members of the Legislature, or their designees, one appointed by the Speaker of the Assembly and one appointed by the Senate Committee on Rules, so long as it does not conflict with the duties of their duties as legislators.

(b)

- (c) The California Small Business Board shall do each of the following: advise the program manager on matters regarding this chapter and Chapter 6 (commencing with Section 63088) of Division 1 of Title 6.7 of the Government Code.
- (1) Advise the program manager on matters regarding this part and Chapter 6 (commencing with Section 63088) of Division 1 of Title 6.7 of the Government Code.

AB 1247 — 8 —

(2) Approve new corporations recommended by the program manager, based on an examination of each of the following:

- (A) Review of the articles of incorporation and bylaws of the corporation to determine whether they contain the provisions required by this chapter and conform with the regulations adopted pursuant to this part.
- (B) Determination as to whether the legislative intent expressed in Section 14002 will be served by the proposed corporation.
- (C) Determination as to whether the responsibility, character, and general fitness of the individuals who will manage the corporation are able to command the confidence of the state and to warrant the belief that the business of the proposed corporation will be honestly and efficiently conducted in accordance with the intent and purpose of this chapter and that they include representatives of the financial and business community, as well as the economically disadvantaged.

(c)

- (d) The public members of the board California Small Business Board, at the discretion of the bank board, may be reimbursed per diem and travel expenses pursuant to state law.
- 14004.2. The bank board shall approve new corporations recommended by the program manager, based on an examination of each of the following:
- (a) Review of the articles of incorporation and bylaws of the corporation to determine whether they contain the provisions required by this chapter and conform with the directives and requirements adopted by the bank board pursuant to this chapter.
- (b) Determination as to whether the legislative intent expressed in Section 14001 will be served by the proposed corporation.
- (c) Determination as to whether the responsibility, character, and general fitness of the individuals who will manage the corporation are able to command the confidence of the state and to warrant the belief that the business of the proposed corporation will be honestly and efficiently conducted in accordance with the intent and purpose of this chapter and that they include representatives of the financial and business community, as well as the economically disadvantaged.
- (d) Determination of the program manager that there is significant need for a new corporation.

9 AB 1247

Article 4. New Corporations

- 14005. Upon approval by the *bank* board to become a corporation, an entity shall adopt or amend its articles of incorporation to comply with the following:
- (a) The name of the corporation shall include the words "small business financial development corporation," except for those corporations formed pursuant to this chapter prior to 2002, which may also be called "small business development corporations," or those formed prior to 1985, which may also be called "rural or urban development corporations."
- (b) The purposes for which the corporation is formed, which shall be those specified in Section 14001. This requirement shall not be deemed to preclude a statement of powers.
- (c) A geographical description of the corporation's primary service area.
- (d) The name and addresses of seven or more persons who are to act in the capacity of directors until the selection of their successors.
- (e) That the corporation is organized pursuant to the California Small Business Financial Development Corporation Law.
- 14006. If the board determines that the facts disclosed by the investigation provided by Section 14004 are true and finds that the proposed incorporation meets all the requirements of this chapter, the program manager shall bank board concurs with the findings of the program manager pursuant to Section 14004, the bank board shall direct the program manager to approve the articles of incorporation and endorse the approval thereon and forward the same to the Secretary of State for his or her approval and filing. Likewise, the program manager shall review all amendments to the articles of incorporation to ensure consistency with the purposes of the article this chapter.
- 14007. (a) The corporation's existence as a small business development corporation begins upon the filing of the articles with the Secretary of State and continues perpetually, unless otherwise expressly provided for by law.
- (b) If a corporation is suspended, the corporation may terminated from participation in all programs, in order to continue its existence as a nonprofit corporation pursuant to the Nonprofit Public Benefit Corporation Law (Part 2 (commencing with Section

— 10 — AB 1247

1

10

11

14

15

16 17

18

19

20

21

22

23

24 25

26

27

28

29

30

31

32

33

34

35

36

37 38

39

40

5110) of Division 2 of Title 1 of the Corporations Code), but the 2 corporation shall amend its articles of incorporation in accordance 3 with Chapter 8 (commencing with Section 5180) of Part 2 of 4 Division 2 of Title 1 to remove the provisions required by Section 5 14005, including an amendment to remove the words "small business financial development corporation," "small business 6 7 development corporation," or "rural or urban development 8

corporation," as applicable, from the corporate name, and shall no longer be registered with the Secretary of State as a small business financial development corporation. A corporation shall not enjoy any of the benefits of a small business financial

12 development corporation following suspension. 13

14008. (a) Any request for proposal for selection of a corporation shall be approved by the bank and require the winning bidder to adopt or amend its bylaws to include provisions governing the election and qualification of directors, the establishment and functions of loan committees of the corporation, and the method of selecting the representative of the corporation on the board.

(b) The bylaws shall provide for removal of officers only by a two-thirds vote of the directors of the corporation.

14009. (a) Each corporation shall have provisions establishing a grievance procedure for employees, clients, or potential clients, to appeal a decision or obtain redress of an action done by the staff or loan committee of the corporation. The procedures shall be established in writing during the probationary period of a new corporation.

(b) The bylaws of the corporation shall authorize the removal of officers only by a two-thirds vote of the directors of the corporation.

14010. The program manager may authorize the establishment of a new corporation using a request for proposal process.

14011. The Nonprofit Public Benefit Corporation Law (Part 2 (commencing with Section 5110) of Division 2 of this title) applies to corporations formed under this chapter, except as to matters otherwise provided for in this chapter.

14012. For six months following the establishment of a corporation, commencing upon filing of the articles of incorporation with the Secretary of State, a corporation shall be on probation. While on probation, a corporation may be suspended if suspension is recommended by the program manager and —11— AB 1247

affirmed by the executive director. This suspension is nonappealable and not subject to the procedures for suspension applicable to a corporation not on probation.

1 2

Article 5. Corporation Board

- 14013. The corporate powers of a corporation shall be exercised by the board of directors.
- 14014. A request for proposal for selection of a corporation The bank shall enter into a contract with each corporation that shall require the winning bidder to adopt or amend its bylaws to state that:
- (a) A person may not serve on a board of directors who is not a resident of, or person conducting business in, the *primary* service area described in the articles of incorporation.
- (b) Each A board of directors shall include representatives from all of the following:
 - (1) The financial community.
 - (2) The business community.
 - (3) The economically disadvantaged.
- (c) Not more than one employee of the corporation may serve on the board of directors at any one time.
- (d) A person who has a financial interest related to a matter over which the board *of directors* has authority may not make, participate in making, or in any way attempt to influence that matter.
- 14015. If any director ceases to meet the qualifications established in Section 14014, he or she shall immediately vacate his or her position as a director and—such the position shall be deemed vacant.
- 14016. If any vacancy occurs in the elective membership of the board of directors through death, resignation, or otherwise, the remaining directors shall elect a person representing the appropriate category to fill the vacancy for the unexpired term.
- 14017. (a) The California Infrastructure and Economic Development Bank—The bank board shall direct the program manager to establish new small business financial development corporations pursuant to the procedures otherwise established by this chapter. In approving the request for proposal, the bank shall ensure directives and requirements. The directives and

AB 1247 — 12 —

requirements shall include steps to achieve a goal of ensuring that small businesses in all areas of the state would have reasonable access to the financial programs in products authorized by Chapter 6 (commencing with Section 63088) of Division 1 of Title 6.7 of the Government Code for which they are eligible. Establishment of a new corporation is dependent upon sufficient funding being available.

- (b) Additional corporations have been proposed in the following areas:
 - (1) San Jose.
- 11 (2) Santa Ana.

- (3) San Fernando Valley.
- (4) Ontario.
- (c) Upon an appropriation in the annual Budget Act for this purpose, the California Infrastructure and Economic Development Bank shall approve the issuance of a request for a proposal to establish a small business financial development corporation in southeast Los Angeles.
- (d) In furtherance of the purposes of this chapter, up to one-half of the trust funds may be used to guarantee loans utilized to establish a Business and Industrial Development Corporation (BIDCO) under Division 15 (commencing with Section 31000) of the Financial Code.

Article 6. Corporations, Miscellaneous

14018. Every corporation shall provide for, and maintain a central staff to perform, all administrative requirements of the corporation, including all those functions required of a corporation by the director contract and this chapter.

14019. Reasonable costs incurred by a corporation in the creation and maintenance of a central staff shall be paid to the corporation from state funds, including a portion of the interest earned on the expansion fund and the corporation's trust fund account, if the corporation has a trust fund account, otherwise, on the expansion fund.

14020. A corporation shall report to the program manager, or his or her designated representative, all statistical and other reports required by this chapter, chapter and Chapter 6 (commencing with Section 63088) of Division 1 of Title 6.7 of the Government Code,

-13- AB 1247

including responses to audit reports, budget requirements, and other information relating to the establishment, monitoring, and suspension *or termination* of a corporation.

14021. A corporation shall make a report to the program manager, as of the close of business on June 30 of each year, describing the corporation's activities and any additional information requested by the program manager, on or before August 1 of each year required by Chapter 6 (commencing with Section 63088) of Division 1 of Title 6.7 of the Government Code.

Article 7. Conflict of Interest

- 14022. It shall be unlawful for a member of the bank board or for the executive director, program manager, or any person who is an officer, director, contractor, or employee of a corporation, or who is a member of a loan committee, or who is an employee of the California Infrastructure and Economic Development Bank to do any of the following:
- (a) Ask for, consent, or agree to receive, any commission, emolument, gratuity, money, property, or thing of value for his or her own use, benefit, or personal advantage, for procuring or endeavoring to procure for any person, partnership, joint venture, association, or corporation, any loan, guarantee, financial, or other assistance from any corporation.
- (b) Borrow money, property, or to benefit knowingly, directly or indirectly, from the use of the money, credit, or property of any corporation.
- (c) Make, maintain, or attempt to make or maintain, a deposit of the funds of a corporation with any other corporation or association on condition, or with the understanding, expressed or implied, that the corporation or association receiving the deposit shall pay any money or make a loan or advance, directly or indirectly, to any person, partnership, joint venture, association, or corporation, other than to a corporation formed under this chapter.
- 14023. It shall be unlawful for a member of the bank board or for the executive director, program manager, or any person who is an officer or director of a corporation, or who is an employee of the California Infrastructure and Economic Development Bank to purchase or receive, or to be otherwise interested in the purchase

AB 1247 — 14 —

6 7

8

9

10

11 12

13

14

15

16 17

18

19

20

21

22

23

2425

26

27

28

29

30

31

32

33

34

35

36

37

38

39

40

or receipt, directly or indirectly, of any asset of a corporation, without paying to the corporation the fair market value of the asset at the time of the transaction.

- 4 14024. Violation of any provision of this article shall constitute 5 a felony.
 - SEC. 3. Section 8684.2 of the Government Code is amended to read:
 - 8684.2. (a) It is the intent of the Legislature:
 - (1) To provide the Governor with appropriate emergency powers in order to enable utilization of available emergency funding to provide guarantees for interim loans to be made by lending institutions, in connection with relief provided for those persons affected by disasters or a state of emergency in affected areas during periods of disaster relief assistance, for the purpose of supplying interim financing to enable small businesses to continue operations pending receipt of federal disaster assistance.
 - (2) That the Governor should utilize this authority to prevent business insolvencies and loss of employment in areas affected by these disasters.
 - (b) In addition to the allocations authorized by Section 8683 and the loan guarantee provisions of Section 14030.1 of the Corporations Code 63089.90, the Governor may allocate funds made available for the purposes of this chapter, in connection with relief provided, in affected areas during the period of federal disaster relief, to the Small Business Expansion Fund for use by the Office of Small Business California Infrastructure and Economic Development Bank, pursuant to Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code and Chapter 6 (commencing with Section 63088) of Division 1 of Title 6.7 of this code, to provide guarantees for low-interest interim loans to be made by lending institutions for the purpose of providing interim financing to enable small businesses that have suffered actual physical damage or significant economic losses, as a result of the disaster or state of emergency for which funding under this section is made available, to continue or resume operations pending receipt of loans made or guaranteed by the federal Small Business Administration. The maximum amount of any loan guarantee funded under this paragraph shall be limited by the directives and requirements and shall not exceed two hundred thousand dollars (\$200,000). Each loan guarantee

__15__ AB 1247

shall not exceed 95 percent of the loan amount, except that a loan 1 2 guarantee may be for 100 percent of the loan amount if the 3 applicant can demonstrate that access to business records pertinent 4 to the loan application has been precluded by official action 5 prohibiting necessary reentry into the affected business premises 6 or that those business records pertinent to the loan application have 7 been destroyed. The term of the loan shall be determined by the 8 lending institution providing the loan or shall be made payable on 9 the date the proceeds of a loan made or guaranteed by the federal 10 Small Business Administration with respect to the same damage 11 or loss are made available to the borrower, whichever event first 12 occurs.

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

30

31

32

33

34

35

36

37

38

- (c) Loan guarantees for which the initial 12-month term has expired and for which an application for disaster assistance funding from the federal Small Business Administration is still pending may be extended until the Small Business Administration has reached a final decision on the application. Applications for interim loans shall be processed in an expeditious manner. Wherever possible, lending institutions shall fund nonconstruction loans within 60 calendar days of application. Loan guarantees for loans that have been denied funding by the federal Small Business Administration, may be extended by the financial institution provided that the loan is for no longer than a maximum of seven years, if the business demonstrates the ability to repay the loan with an extended loan term, and a new credit analysis is provided. All loans extended under this provision shall be repaid in installments of principal and interest, and be fully amortized over the term of the loan. Nothing in this section shall preclude the lender from charging reasonable administrative fees in connection with the loan.
- (d) Allocations pursuant to this section shall, for purposes of all provisions of law, be deemed to be for extraordinary emergency or disaster response operation costs, as provided in Section 8690.6, incurred by state employees assigned to work on the financial development corporation program.
- (e) The Business, Transportation and Housing Agency California Infrastructure and Economic Development Bank may adopt regulations directives and requirements to implement the loan guarantee program authorized by this section. The agency may adopt these regulations as emergency regulations in

-16-**AB 1247**

accordance with Chapter 3.5 (commencing with Section 11340) 1 2 of Part 1 of Division 3, and for purposes of that chapter, including 3 Section 11349.6, the adoption of the regulations shall be considered 4 by the Office of Administrative Law to be necessary for the 5 immediate preservation of the public peace, health and safety, and general welfare. Notwithstanding subdivision (e) of Section 6 7 11346.1, the regulations shall be repealed within 180 days after 8 their effective date unless the agency complies with Chapter 3.5 9 (commencing with Section 11340) of Part 1 of Division 3, as 10 provided in subdivision (e) of Section 11346.1.

(f) Within 60 days of the conclusion of the period for guaranteeing loans under any small business disaster loan guarantee program conducted for a disaster As long as there are any outstanding small business disaster loan guarantees, as authorized by Section 8684.2, or Section 14075 of the Corporations Code or 63089.90, the agency bank shall provide a report to the Legislature on loan guarantees approved and rejected by gender, ethnic group, type of business and location, and each participating loan institution. The report may be combined with the report required in Section 63089.98.

SEC. 3.

SEC. 4. Chapter 6 (commencing with Section 63088) is added to Division 1 of Title 6.7 of the Government Code, to read:

25 26 27

11

12

13 14

15

16 17

18 19

20

21

22

23

24

2013

28 29

Article 1. Introduction

CHAPTER 6. SMALL BUSINESS FINANCIAL ASSISTANCE ACT OF

30

31

36 37

38

39

- 63088. (a) This chapter shall be known, and may be cited, as the Small Business Financial Assistance Act of 2013.
- 32 (b) Notwithstanding any other provision of this division, this 33 chapter shall not apply to any other activities, powers, and duties 34 of the bank under any of the other chapters of this division. 35
 - 63088.1. The Legislature finds all of the following:
 - (a) Small businesses form the core of the California economy and that it is in the interest of the state to increase opportunities for entrepreneurs, the self-employed, and microbusiness and small business owners to have better access to capital and other technical resources.

—17 — AB 1247

(b) Unemployment in California is a matter of statewide concern requiring concerted public and private action to develop employment opportunities for the disadvantaged, unemployed persons, veterans, and youth.

(c) It is necessary to direct additional capital, general management assistance, business education, and other resources to encourage the development of small business opportunities, particularly for minorities, women, and disabled persons, to alleviate unemployment.

Article 2. Definitions

- 63088.3. Unless the context otherwise requires, the definitions in this section shall govern the construction of this chapter. *The definitions provided in this section shall only apply to this chapter and not to any other chapter of this division.*
- (a) "Bank" means the California Infrastructure and Economic Development Bank.
- (b) "Bank board" means the board of directors of the California Infrastructure and Economic Development Bank.
 - (e) "Board" means the California Small Business Board.
- (c) "Board of directors" means the board of directors of a corporation.
- (d) "California Small Business Finance Center" means the governmental unit with the administrative responsibility for programs authorized pursuant to Section 63088.5 and this chapter. (d)
- (e) "Corporation" means any nonprofit California small business financial development corporation created pursuant to Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code, or pursuant to Chapter 1 (commencing with Section 32000) of Division 15.5 of the Financial Code.
- (f) "Directives and requirements" means a document adopted by the bank board setting forth policy direction as well as key rules governing a particular subject area.

36 (e)

(g) "Employment incentive loan" means a loan to a qualified business or to a business located within an enterprise zone, as defined in subdivision (d) of Section 7072.

(f)

AB 1247 — 18—

1 (h) "Executive director" means the executive director of the 2 California Infrastructure and Economic Development Bank.

(g

4 (*i*) "Expansion fund" means the California Small Business 5 Expansion Fund.

(h)

(j) "Financial company" means banking organizations, including national banks and trust companies, savings and loan associations, certified community development financial institutions, microlenders, microbusiness lenders, state insurance companies, mutual insurance companies, and other public and private banking, lending, retirement, and insurance organizations.

(i)

- (k) "Financial institution" means regulated banking organizations, including national banks and trust companies authorized to conduct business in California and state-chartered commercial banks, trust companies, credit unions, and savings and loan associations.
- (l) "Financial product" means the type of financial assistance described in Section 63088.5.

(j)

(*m*) "Loan committee" means a committee appointed by the board of directors of a corporation to determine the course of action on a loan application pursuant to this title chapter.

(k)

- (n) "Program manager" means the person manager of the California Small Business Finance Center as designated to this title by the executive director of the California Infrastructure and Economic Development Bank.
- (1) Unless otherwise defined by the executive director by regulation, "small
- (o) "Small business loan" means a loan to a business defined as an eligible small business as set forth in Section 121.3-10 of Part 121 of Chapter 1 of Title 13 of the Code of Federal Regulations, including those businesses organized for agricultural purposes that create or retain employment as a result of the loan unless otherwise defined by the executive director by regulation. From time to time, the executive director Directives and requirements shall provide guidelines as to the preferred ratio of

— 19 — AB 1247

jobs created or retained to total funds borrowed for guidance to the corporations.

(m)

2

3

4

5

7

8

9

10 11

12

13

14 15

16 17

18

19

20

(p) "Trust fund" means the moneys from the expansion fund that is held in trust by a financial institution or financial company. A trust fund is not a deposit of state funds and is not subject to the requirements of Section 16506.

(n)

(q) "Trustee" means the lending institution or financial company selected by the office bank board to hold and invest the trust funds, or selected by a predecessor agency to the bank, if applicable. An agreement made pursuant to this title chapter and the trustee shall not be construed to be a deposit of state funds.

(r) "Trust fund account" means an account within the trust fund that is either allocated to a particular small business financial development corporation or shared by multiple corporations for the purpose of paying loan defaults and claims on bond guarantees for a specific small business financial development corporation or other financial products and program uses provided in this chapter.

21 22

Article 3. Program-Purpose

23 24

25

26

27

63088.5. (a) There is within the Governor's Office of Business and Economic Development the California Infrastructure and Economic Development Bank, which shall, among other things, administer the California Small Business Financial Center that administers programs to assist businesses seeking new capital resources.

32

33 34

35

36

37

- (b) Pursuant to this-title chapter and Chapter 1 (commencing with Section 14000) of Part 5 of Title 1 of the Corporations Code, the bank board may continue programs funded by the Small Business Expansion Fund or establish one or more programs administered-regionally under contract with small business financial development corporations. Programs established pursuant to this title chapter or Chapter 1 (commencing with Section 14000) of Part 5 of Title 1 of the Corporations Code may include the following types of financial products:
- 39 (1) Loan guarantees and other credit enhancements. 40
 - (2) Direct loans and other debit instruments.

AB 1247 — 20 —

(3) Disaster-assistance loans. loan guarantees.

- (4) Surety bond guarantees.
- (c) In all of their state-funded programs, the corporations shall, to the extent practicable, be complementary to, and not competitive with, commercial lenders and other state and federal programs.
- (d) In carrying out this chapter the *program manager, the executive director, and the* bank *board* may call on the California Small Business Board for advice and recommendations. All actions by the California Small Business Board are advisory-except where specifically assigned a duty and authority.
- (e) The *California* Small Business Board may also advise the Governor, the director, *Governor* and the Small Business Advocate regarding issues and programs affecting California's small business community, including, but not limited to, business innovation and expansion, export finance, state procurement, management and technical assistance, venture capital, and financial assistance.
- 63088.6. To implement its responsibilities, a corporation shall undertake-a program *activities* that shall include, but not be limited to, the following:
- (a) Outreach to low-resource small businesses and microbusinesses. The corporations located in rural areas shall give priority to low-resource farmers and rural and agriculturally related businesses.
- (b) Collaboration with other organizations and lenders to identify and assist those businesses that are creditworthy but face impediments to accessing conventional sources because of reasons, such as low equity, inadequate collateral, unacceptable legal structure (such as a co-op or nonprofit organization), management inadequacies, and language problems.
- (c) To the extent possible, bringing all possible financial resources (low-interest lenders, BIDCOs, MESBICs, other guarantors, etc.) to bear on the borrower's problems.
- (d) Technical assistance to businesses receiving loans or guarantees that will maximize the probability of loan repayment.
- (e) Ongoing strategies for increasing program resources through private sector involvement and nonstate funds.
- (f) A program for collecting and liquidating defaulted loans so that the corporations can qualify to become full-service lenders under the Small Business Administration. Corporations located in rural areas shall, in addition, try to qualify for lender status under

—21— AB 1247

the United States Department of Agriculture's Rural Development and Farm Services Agency.

(g) Become an agent for other financial institutions and financial companies.

Article 4. Administrative Structure

6 7 8

10

11

12

13

14

15

16 17

18

19

20

21

22

23

24

25

26 27

28

29

30

31

32

33

34

35

36

37

38

39

2

3 4

5

63089. If regulations have not already been adopted under The bank board shall adopt directives and requirements concerning the implementation of this chapter and pursuant to Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code. Any regulations adopted pursuant to Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code, as that chapter read on January 1, 2013, then the bank shall adopt regulations concerning the implementation of this title, Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code, and direct lending as emergency regulations in accordance with Chapter 3.5 (commencing with Section 11340) of Part 1 of Division 3 of Title 2. The adoption of these regulations is an emergency and necessary for the immediate preservation of the public peace, health and safety, or general welfare within the meaning of subdivision (b) of Section 11346.1. Notwithstanding subdivision (e) of Section 11346.1, the regulations shall not remain in effect for more than 180 days unless the office complies with all provisions of Chapter 3.5 (commencing with Section 11340) of Part 1 of Division 3 of Title 2, as required by subdivision (e) of Section 11346.1. This section also applies to any direct loan program administered by the bank shall remain in effect until the bank board adopts directives and requirements relating to the specific policy or activity, but in no case beyond June 1, 2015.

- 63089.1. The program manager *acting under the guidance of the executive director* shall do all of the following:
 - (a) Administer this chapter.
- (b) Contract for services Enter into a contract between the bank and each corporation for services to be provided by the corporations for one or more programs under this chapter and Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code.

AB 1247 — 22 —

(c) In accordance with available resources, use allow the use of branch offices for the purposes of making these programs under this chapter accessible to all areas of the state.

- (d) Require each corporation to submit an annual written plan of operation.
- (e) Authorize the distribution, transfer, and withholding of moneys in the expansion fund and trust funds.
 - (f) Authorize the investment of expansion and trust fund moneys.
- (g) Oversee the operations of one or more programs authorized pursuant to this title chapter.
- (h) Approve, suspend, or terminate a corporation's ability to participate in a program under this title.
- (h) Act as liaison between corporations, other state and federal agencies, lenders, and the Legislature.
- (i) Act as secretary to the California Small Business Board, and attend meetings of the California Small Business Board and the bank board.
- (j) Attend and participate at corporation meetings. The program manager or his or her designee shall be an ex officio, nonvoting representative on the board of directors and loan committees of each corporation. The program manager shall confer with the board of directors of each corporation as appropriate and necessary to carry out his or her duties, but in no case shall the program manager confer less than once each fiscal year.
- (k) Assist corporations in applying for public and private funding opportunities, and in obtaining program support from the business community.
- 63089.2. The use of state funds paid out to the trust fund and the return on those funds from investment pursuant to Section 63089.56 is conditional pursuant to Sections 63089.3 and 63089.57. Each corporation shall enter into a written signed agreement with the state at the beginning of each fiscal year bank to provide program management services for one or more programs authorized under this chapter and Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code. Agreements with the corporations entered into pursuant to this chapter are exempt from the requirements of Sections 10295, and 10335 to 10381, inclusive, of the Public Contracts Code. The agreement shall, at a minimum, govern the activities in which the corporations engage corporation engages, the investment of state

-23- AB 1247

funds and its return, and the budgeted administrative expenses the corporations may incur. In the event the state program manager and corporation do not reach an agreement, or the state program manager finds the corporation has violated the terms of an active agreement, the state program manager may take any action under Section 63089.3 or 63089.57, or any other action as appropriate. In the event the state program manager and corporation do not reach agreement or the state program manager finds the corporation has violated the terms of an active agreement, the corporation shall have no authority to withdraw or encumber the moneys in the trust fund or the return of those funds by the issuance of guarantees, commitments for other financial products, or by incurring expenses against the fund and its return in any manner whatsoever, and the state program manager may take any action under Section 63089.3 or 63089.57, or any other action as appropriate. Any guarantee or other encumbrance made by the corporation in violation of this section shall be null and void, and neither the state-nor, the bank, the expansion fund, or the trust fund will not be liable therefor.

63089.3. (a) Upon a finding by the program manager that irreparable harm may occur if guarantee or direct loan authority is not temporarily withdrawn from a corporation, the program manager may temporarily withdraw guarantee or direct loan, or both, authority from a corporation. The notice of temporary withdrawal sent to the corporation shall specify the reasons for the action.

- (1) As used in this section, "guarantee and direct loan authority" means the authority to make or guarantee any loan that encumbers funds in a trust fund account, any account or subaccount under the direct control of the office or other state entity, or the expansion fund.
- (2) The program manager shall make one of the determinations specified in subdivision (c) within 30 days of the effective date of the temporary withdrawal, unless the corporation and the executive director mutually agree to an extension. The corporation shall have the opportunity to submit written material to the program manager addressing the items stated in the temporary withdrawal notice. If the program manager does not make any determinations within 30 days, the temporary withdrawal shall be negated. The corporation's yearly contract shall remain in effect during the

AB 1247 — 24 —

3

4

5

6

7

8

9

10

11 12

13

14 15

16 17

18

19

20 21

22

23

24

25

26

27

28

29

30

31

32

33

34

35 36

37

38

39

period of temporary withdrawal, and the corporation shall continue 2 to receive reimbursement of necessary operating expenses.

- (b) Failure of a corporation to substantially comply with the following may result in the suspension of a corporation:
- (1) Regulations implementing the California Small Business Development Corporation Law (Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code).
- (2) Fiscal and portfolio requirements, as contained in the fiscal and portfolio audits specified in Section 14004 of the Corporations
- (3) Milestones and scope of work as contained in the annual contract between the corporation and the office.
- (c) Pursuant to subdivision (a) or (b), the program manager may do the following:
 - (1) Terminate the temporary withdrawal.
- (2) Terminate the temporary withdrawal subject to the corporation's adoption of a specified remedial action plan.
- (3) Temporarily withdraw, or continue to withdraw, guarantee authority until a specified time. This determination by the program manager shall require a finding that the corporation has failed to comply with the California Small Business Development Corporation Law (Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code).
 - (4) Suspend the corporation.
- (5) Suspend the corporation, with suspension stayed until the corporation provides a remedial action plan to the executive director, and the executive director decides whether to repeal or implement the stayed suspension.
- (d) The determinations contained in paragraphs (4) and (5) of subdivision (e) require a finding that irreparable harm will occur unless the corporation is suspended.
- (e) In considering a determination regarding the recommended suspension and possible remedial action plans, the program manager shall consider, along with other criteria as specified in subdivision (b), the corporation's history and past performance.
- (f) Upon suspension of a corporation, the program manager shall transfer all funds, whether encumbered or not, in the trust fund account of the suspended corporation into either the expansion fund or temporarily transfer the funds to another corporation.
- 40

__25__ AB 1247

(g) If the program manager decides to take any action against the corporation pursuant to paragraphs (2) to (5), inclusive, of subdivision (e), the corporation shall be notified of the action 10 days before the effective date of the action. The corporation shall have the right to appeal the program manager's decision to the director of the California Small Business Board within that 10-day period by sending notice to the executive director. Once the executive director receives notice that the action is being appealed, the program manager's action shall be stayed except for temporary withdrawal of guarantee authority. Upon receipt of the notice from the corporation, the executive director shall notify the small business board within three working days. The California Small Business Board shall consider and make a final determination on the appeal within 30 days of receiving notice. The small business board may elect to take any of the actions listed in subdivision (h). The temporary withdrawal of corporation guarantee authority shall remain in effect until the executive director small business board issues a decision.

- (h) Pursuant to subdivision (g), the small business board may do any of the following:
 - (1) Terminate the action taken by the program manager.
- (2) Modify the action taken by the program manager subject to the adoption by the corporation of a specified remedial action plan.
 - (3) Affirm the action taken by the program manager.
- (i) Following suspension, the corporation may continue its existence as a nonprofit corporation pursuant to the Nonprofit Public Benefit Corporation Law (Part 2 (commencing with Section 5110) of Division 2 of Title 1 of the Corporations Code), but shall no longer be registered with the Secretary of State as a small business financial development corporation. A corporation shall not enjoy any of the benefits of a small business financial development corporation following suspension.
- (j) The funds in the trust fund account of a corporation under temporary withdrawal shall be transferred to the expansion fund. Upon termination of the temporary withdrawal, unless the termination is caused by suspension, the funds of the corporation that were transferred to the expansion fund from the trust fund account shall be returned to the corporation's trust fund account, notwithstanding Section 63089.53. While the funds of a corporation's trust fund account reside in the expansion fund, use

AB 1247 -26

of the principal on the funds shall be governed by the implementing regulations specifying use of funds in the expansion fund. Interest on the funds moved from a corporation's trust fund account upon temporary withdrawal shall be limited to payment of the corporation's administrative expenses, as contained in the contract between the corporation and the state pursuant to this title.

- 63089.3. (a) The program manager may temporarily suspend the guarantee authority or other financial product authority of a corporation if in the determination of the program manager a corporation has substantially failed to comply with any of the requirements in subdivision (b) causing irreparable harm to the program, the corporation's guarantee or any other financial products authority. The notice of temporary suspension sent to the corporation shall specify the reasons for the action.
- (1) As used in this section, "guarantee or any other financial products authority" means the authority to make or guarantee or administer any other financial products that encumber funds in a trust fund account, any account or subaccount under the direct control of the bank or other state entity, or the expansion fund.
- (2) The program manager shall make one of the determinations specified in subdivision (b) within 30 days of the effective date of the temporary suspension, unless the corporation and the program manager mutually agree to an extension. The corporation shall have the opportunity to submit written material to the program manager addressing the items stated in the temporary suspension notice. If the program manager does not make any determinations within 30 days, the temporary suspension shall be reversed. The corporation's yearly contract shall remain in effect during the period of temporary suspension, and the corporation shall continue to receive reimbursement of necessary operating expenses.
- 31 (b) Failure of a corporation to substantially comply with the 32 following may result in the suspension or termination of a 33 corporation:
 - (1) Directives and requirements adopted by the bank board, for implementing the California Small Business Development Corporation Law (Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code) and this chapter.
 - (2) Failure to meet any fiscal, audit, or portfolio requirement, as contained in the directives and requirements.

__ 27 __ AB 1247

(3) Failure to significantly meet any milestones or scope of work as contained in the performance contract between the corporation and the bank.

- (4) Any other action in the opinion of the program manager that causes irreparable harm to the corporation, the expansion fund, or the trust fund.
- (c) Pursuant to subdivisions (a) and (b), the program manager may take any of the following actions:
 - (1) Terminate the temporary suspension.

- (2) Terminate the temporary suspension subject to the corporation's adoption of a specified remedial action plan approved by the program manager.
- (3) Continue the temporary suspension of guarantee and other financial product authority until a specified time.
- (4) Terminate the corporation's authority to administer specified loan guarantees or other financial products.
- (5) Terminate the corporation's authority to remain a corporation authorized pursuant to the California Small Business Development Corporation Law (Chapter 1 (commencing with section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code) and this chapter.
- (d) The program manager shall make one of the determinations specified in subdivision (c) within 30 days of the effective date of the temporary suspension notice, unless the corporation and the program manager mutually agree to an extension. If the program manager does not make any determinations within 30 days, the temporary suspension shall be negated. The corporation's yearly contract shall remain in effect during the period of temporary suspension, and the corporation shall continue to receive reimbursement of necessary operating expenses.
- (e) The actions contained in paragraphs (3) to (5), inclusive, of subdivision (c) require a finding that irreparable harm will occur unless the action is taken, and a finding that the corporation has failed to comply with the California Small Business Development Corporation Law (Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code) and this chapter.
- 38 (f) In considering any action specified in subdivision (c), the 39 program manager shall consider, along with other criteria as

AB 1247 — 28 —

specified in subdivision (b), the corporation's history and past performance.

- (g) If the program manager decides to take any action pursuant to paragraphs (3) to (5), inclusive, of subdivision (c), the program manager shall transfer all funds subject to the action, whether encumbered or not, in the trust fund account of the suspended or terminated corporation into either the expansion fund, or either permanently or temporarily transfer the funds to the trust fund account of another corporation, unless an appeal is received from the corporation pursuant to subdivision (h).
- (h) If the program manager intends to transfer funds as specified in paragraph (g), the corporation shall be notified of the funds transfer 10 days before the effective date of the transfer. The corporation shall have the right to appeal the program manager's decision to the executive director within that 10-day period by sending written notice to the executive director. Once the executive director receives notice that the action is being appealed, the program manager's funds transfer shall be stayed.
- (i) The corporation shall have the opportunity to submit written material to the executive director addressing the actions and findings stated in the program manager's determination. The executive director shall consider and make a final determination on the appeal within 30 days of receiving the appeal notice from the corporation, or such longer time as agreed to by the executive director and the corporation. The executive director may elect to take any of the actions listed in subdivision (j). The action of the program manager shall remain in effect until the executive director issues a decision. The corporation's performance contract shall remain in effect during the appeal period, and the corporation shall continue to receive reimbursement of necessary operating expenses.
- (j) Pursuant to subdivision (i), the executive director may independently take action or seek the advice and recommendation of the small business board prior to taking any of the following actions:
 - (1) Rescind the action taken by the program manager.
- (2) Modify the action taken by the program manager subject to the adoption by the corporation of a specified remedial action plan approved by the executive director.
 - (3) Affirm the action taken by the program manager.

—29 — AB 1247

(k) Following the executive director's concurrence any action pursuant to paragraphs (3) to (5), inclusive, of subdivision (c), the program manager shall transfer all funds subject to the action, whether encumbered or not, in the trust fund account of the suspended or terminated corporation into either the expansion fund, or either permanently or temporarily transfer the funds to the trust fund account of another corporation. The corporation shall be notified of the funds transfer 10 days before the effective date of the transfer. The corporation shall have the right to appeal the executive director's decision to the bank board within that 10-day period by sending written notice to the chair of the bank board. Once the chair of the bank board receives notice that the executive director's determination is being appealed, the program manager's funds transfer shall be stayed.

- (l) The corporation shall have the opportunity to submit written material to the bank board addressing the actions and findings stated in the executive director's determination. The bank board shall consider and make a final determination on the appeal within 30 days of receiving the appeal notice from the corporation, or such longer time as agreed to by the chair of the bank board and the corporation. The action of the executive director shall remain in effect until the bank board issues a decision. The corporation's performance contract shall remain in effect during the appeal period, and the corporation shall continue to receive reimbursement of necessary operating expenses.
- (m) Pursuant to subdivision (l), the bank board may independently take action or seek the advice and recommendation of the California Small Business Board prior to taking any of the following actions:
 - (1) Rescind the action taken by the executive director.
- (2) Modify the action taken by the executive director subject to the adoption by the corporation of a specified remedial action plan acceptable to the executive director.
- (3) Affirm the action taken by the executive director. The decision of the bank board is final.
- (n) Following the bank board's concurrence with the executive director's determination consistent with any action pursuant to paragraphs (3) to (5), inclusive, of subdivision (c), transfer all funds subject to the action, whether encumbered or not, in the trust fund account of the suspended or terminated corporation into

AB 1247 — 30 —

5

6 7

8

9

10

11

12 13

14

15

16 17

18

19

20

21

22

23

2425

26

27

28

29

30

31 32

33

34

35

36

37

either the expansion fund, or either permanently or temporarily
 transfer the funds to the trust fund account of another corporation.
 The corporation shall be notified of the funds transfer 10 days
 before the effective date of the transfer.

- (o) Notwithstanding Section 63089.53, in the event a final determination was made by the program manager, the executive director or the bank board, whichever is applicable, to temporarily transfer the funds of the corporation to the expansion fund or to the trust fund account of another corporation, upon compliance with all requirements of that final determination as determined by the executive director, the transferred funds shall be returned to the corporations trust fund account. While the funds of a corporation's trust fund account reside in the expansion fund, use of the principal on the funds shall be governed by the implementing directives and requirements specifying use of funds in the expansion fund. Interest on the funds moved from a corporation's trust fund account upon temporary withdrawal shall be limited to payment of the corporation's administrative expenses, as contained in the contract between the corporation and the bank pursuant to this chapter.
- (p) Following a final determination of termination of all activities of an active corporation, in order to continue its existence as a nonprofit corporation pursuant to the Nonprofit Public Benefit Corporation Law (Part 2 (commencing with Section 5110) of Division 2 of Title 1 of the Corporations Code), the corporation must amend its articles of incorporation in accordance with Chapter 8 of Part 2 of Division 2 of the Corporations Code to remove the provisions required by Section 14005 of the Corporations Code, including an amendment to remove the words "small business financial development corporation," "small business development corporation," or "rural or urban development corporation," as applicable, from the corporate name and shall no longer be registered with the Secretary of State as a small business financial development corporation. A corporation shall not enjoy any of the benefits of a small business financial development corporation following suspension.
 - 63089.4. The bank is authorized to:
- 38 *(a) Approve new corporations recommended by the program* 39 *manager.*

-31 - AB 1247

(b) Enter into contracts with corporations for program management services.

- (c) Select a financial institution or financial company to act as trustee of the trust fund as specified in this chapter.
- (d) Invest expansion fund and trust fund moneys as specified in this chapter.
- (e) Affirm, modify, or rescind the determinations of the program manager and the executive director as specified in this chapter.
- (f) Adopt directives and requirements as specified in this chapter.
- (g) Authorize new financial product programs pursuant to the provisions of this chapter.

Article 5. Expansion Fund and Trust Fund

- 63089.5. (a) There is hereby continued in existence in the State Treasury the California Small Business Expansion Fund. All or a portion of the funds in the expansion fund may be paid out, with the approval of the Department of Finance, to a lending financial institution or financial company that will establish a trust fund and act as trustee of the funds.
- (b) The expansion fund and the trust fund shall be used to pay for defaulted loan guarantees issued pursuant to this title, surety bond losses, administrative costs of corporations, and those costs necessary to protect a real property interest in a defaulted loan or guarantee.
- (b) The expansion fund and the trust fund shall be used for the following purposes:
- (1) To pay defaulted loan guarantee or surety bond losses, or other financial product defaults or losses.
 - (2) To fund direct loans and other debt instruments.
 - (3) To pay administrative costs of corporations.
 - (4) To pay state support and administrative costs.
- (5) To pay those costs necessary to protect a real property interest in a financial product default.
- (c) The expansion fund and trust fund are created solely for the purpose of receiving state, federal, or local government moneys, and other public or private—money moneys to make loans, guarantees, and-restricted investments other financial products pursuant to this title chapter.

AB 1247 -32-

(d) One or more accounts in the expansion fund and the trust fund may be created by the program manager for corporations participating in one or more programs authorized under this-title chapter. Each account is a legally separate account, and shall not be used to satisfy loan or surety bond guarantees or other financial product obligations of another corporation except when the expansion fund or trust fund is shared by multiple corporations.

- (e) The amount of guarantee liability outstanding at any one time shall not exceed five times the amount of funds on deposit in the expansion fund plus any receivables due from funds loaned from the expansion fund to another fund in state government as directed by the Department of Finance pursuant to a statute enacted by the Legislature, including each of the trust fund accounts within the trust fund.
- (f) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
- 63089.5. (a) There is hereby continued in existence in the State Treasury the California Small Business Expansion Fund. All or a portion of the funds in the expansion fund may be paid out, with the approval of the Department of Finance, to a financial institution or financial company that will establish a trust fund and act as trustee of the funds.
- (b) The expansion fund and the trust fund shall be used for the following purposes:
- (1) To pay defaulted loan guarantee or surety bond losses, or other financial product defaults or losses.
 - (2) To fund direct loans and other debt instruments.
 - (3) To pay administrative costs of corporations.
 - (4) To pay state support and administrative costs.
- (5) To pay those costs necessary to protect a real property interest in a financial product default.
- (c) The expansion fund and trust fund are created solely for the purpose of receiving state, federal, or local government moneys, and other public or private moneys to make loans, guarantees, and other financial products pursuant to this chapter.
- (d) One or more accounts in the expansion fund and the trust fund may be created by the program manager for corporations participating in one or more programs authorized under this chapter. Each account is a legally separate account, and shall not

-33 — AB 1247

be used to satisfy loan guarantees or other financial product obligations of another corporation except when the expansion fund or trust fund is shared by multiple corporations.

- (e) The amount of guarantee liability outstanding at any one time shall not exceed four times the amount of funds on deposit in the expansion fund plus any receivables due from funds loaned from the expansion fund to another fund in state government as directed by the Department of Finance pursuant to a statute enacted by the Legislature, including each of the trust fund accounts within the trust fund.
- (f) This section shall become operative on January 1, 2018. 63089.51. (a) All money deposited in the expansion fund is hereby continuously appropriated, without regard to fiscal years, for the purposes of this title chapter.
- (b) Except as specified in subdivision (a) of Section 63089.53, (b) of Section 63089.54, the state or the bank shall not be liable or obligated in any way beyond the state money that is allocated in the expansion fund from moneys from the General Fund moneys appropriated for those purposes.
- 63089.52. (a) The program manager at his or her discretion, with the approval of the Director of Finance executive director, may request the trustee to invest those funds moneys in the trust fund in any of the securities described in Section 16430. Returns from these investments shall be deposited in the expansion fund and shall be used to support the programs of this title chapter.
- (b) Any investments made in securities described in Section 16430 shall be governed by the statement of investment policy prepared by the Treasurer pursuant to subdivision (a) of Section 16481.2 approved by the bank board.
- 63089.53. (a) The state Except as specified in subdivision (b) of Section 63089.54, the state or the bank shall not be liable or obligated in any way beyond the money that is allocated and deposited in the corporation's trust fund-account accounts.
- (b) The program manager may reallocate funds held within a corporation's trust fund account.
- (1) The program manager shall reallocate funds based on which corporation is most effectively using its guarantee funds. If funds are withdrawn from a less effective corporation as part of a reallocation, the program manager shall make that withdrawal only after giving consideration to that corporation's fiscal solvency, its

AB 1247 — 34 —

ability to honor loan guarantee defaults, and its ability to maintain a viable presence within the region it serves. Reallocation of funds shall occur no more frequently than once per fiscal year. Any decision made by the program manager pursuant to this subdivision may be appealed to the bank board unless otherwise specified. The program manager has the authority to repeal or modify any decision to reallocate funds.

- (2) The program manager may authorize a corporation to exceed the leverage ratio specified in Section 63089.5 or subdivision (a) of Section 63089.66, or subdivision (e) of Section 14017 of the Corporations Code, pending the annual reallocation of funds pursuant to this section. However, no corporation shall be permitted to exceed an outstanding guarantee liability of more than five times its portion of funds on deposit in the expansion fund.
- 63089.54. (a) There is hereby created in the State Treasury the Small Business Disaster Recovery Loan Loss Reserve Account, as part of the expansion fund. This account shall be used to pay for unrecovered losses resulting from loan guarantees issued pursuant to subdivision (a) of Section 63089.90 or subdivision (b) of this section, and disaster loan guarantees *and other credit enhancement defaults* issued prior to the effective date of this section that are in default.
- (b) Any lending institution that issues a low-interest loan that is guaranteed by resources in this account shall be fully reimbursed for the guaranteed portion of principal and interest that result from a loan or loans that are in default. If there are insufficient funds in this account to fully satisfy all claimants, the full faith of the resources in the General Fund are pledged to satisfy the obligations of this account. This account may only guarantee as much loan dollar value as is specifically authorized by the Director of Finance with the concurrence of the Governor. This account shall receive all moneys transferred pursuant to Section 63089.55, and any unencumbered balances transferred to the California Small Business Expansion Fund pursuant to Chapters 11 and 12 of the First Extraordinary Session of the Statutes of 1989, and Chapter 1525 of the Statutes of 1990, as of July 1, 1992.
- (c) The Governor may utilize this authority to prevent business insolvencies and loss of employment in an area affected by a state of emergency within the state and declared a disaster by the President of the United States, by the Administrator of the United

-35 - AB 1247

States Small Business Administration, or by the United States
Secretary of Agriculture, or declared to be in a state of emergency
by the Governor of California.

63089.55. The Director of Finance, with the approval of the Governor, may transfer moneys in the Special Fund for Economic Uncertainties to the California Small Business Expansion Fund for use as authorized by the bank board, in an amount necessary to make loan guarantees pursuant to this title Section 8684.2 and this chapter.

63089.56. (a) The funds in the expansion fund shall be paid out to trust fund accounts by the Treasurer on-warrants funds drawn by the Controller and requisitioned by the—executive—director program manager, pursuant to the purposes of this—title chapter. The program manager may transfer funds allocated from the expansion fund to accounts, established solely to receive the funds, in-lending institutions financial institutions or financial companies designated by the—office bank to act as trustee. The—lending institutions financial institutions or financial companies so designated shall be approved by the state for the receipt of state deposits. Interest earned on the trust fund accounts in—lending institutions financial institutions or financial companies may be utilized by the corporations or the bank pursuant to the purposes of this—title chapter.

- (b) The program manager may reallocate funds held within a corporation's trust fund account.
- (1) The program manager shall reallocate funds based on which corporation is most effectively using its guarantee funds. If funds are withdrawn from a less effective corporation as part of a reallocation, the program manager shall make that withdrawal only after giving consideration to that corporation's fiscal solvency, its ability to honor loan guarantee defaults, and its ability to maintain a viable presence within the region it serves. Reallocation of funds shall occur no more frequently than once per fiscal year. Any decision made by the program manager pursuant to this subdivision may be appealed to the executive director unless otherwise specified. The executive director has the authority to repeal or modify any decision to reallocate funds.
- (2) The program manager may authorize a corporation to exceed the leverage ratio specified in Section 63089.5 or subdivision (a) of Section 63089.62, pending the annual

AB 1247 -36-

1 reallocation of funds pursuant to this section. However, no 2 corporation shall be permitted to exceed an outstanding guarantee 3 liability of more than specified in subdivision (a) of Section 4 63089.62 after a reallocation is made.

(b

- (c) Except as specified in subdivision—(d), (e), the program manager shall allocate and transfer money to trust fund accounts based on performance-based criteria. The criteria shall include, but not be limited to, the following:
 - (1) The default record of the corporation.
- (2) The number and amount of loans guaranteed by a corporation.
- (3) The number and amount of loans made by a corporation if state funds were used to make those loans.
- (4) The number and amount of surety bonds guaranteed by a corporation.
 - (5) The number and amount of other financial product activity.
- (6) The number of jobs created or retained due to the financial product activity.
- (c) Any decision made by the executive director pursuant to subdivision (b) may be appealed to the director within 15 days of notice of the proposed action. The director may repeal or modify any reallocation and transfer decisions made by the executive director.
- (d) The criteria specified in subdivision (b) (c) shall not apply to a corporation that has been in existence for five years or less. If not already adopted, the office bank board shall develop regulations directives and requirements specifying the basis for transferring account funds to those corporations that have been in existence for five years or less.
- (e) Any decision made by the program manager pursuant to this section may be appealed to the executive director within 15 days of notice of the proposed action. The executive director may repeal or modify any reallocation and transfer decisions made by the program manager. The appealing corporation shall submit, in writing, the specific area or areas of appeal and set forth any recommendation to the executive director for consideration. The executive director shall render a final decision within five business days of receiving the written appeal.

-37 - AB 1247

(f) Any decision made by the executive director shall be appealable in writing to the bank board within 15 days of the executive director's decision, or such longer period as agreed to between the executive director and the corporation. The bank board shall make a final reallocation or transfer decision within 30 days of receiving the appeal, or such longer period agreed to between the executive director and the corporation.

creditors.

(g) In the event of an appeal under this section, all allocations or transfers of money to trust fund accounts shall be on hold pending resolution by the executive director or bank board, as applicable.

63089.57. Pursuant to this-section and any regulations chapter and any directives and requirements adopted pursuant to this-title chapter, the state has residual interest in the funds deposited by the state to a trust fund account and to the return on these funds from investments. On—dissolution or suspension dissolution, suspension, or termination of the corporation, these funds shall be withdrawn by the executive director program manager from the trust fund account and returned to the expansion fund or temporarily transferred to another trust fund account. This provision shall be contained in the trust instructions to the trustee.

63089.58. Each trust fund account shall consist of a loan guarantee account, and, upon recommendation by the program manager, a bond guarantee account *or other financial product account*, each of which is a legally separate account, and the assets of one account shall not be used to satisfy loan guarantees or other *financial product* obligations of another corporation. Not more than one-third of a trust fund account shall be allocated to a bond guarantee account, except when a trust fund account is designated by the program manager to be shared by multiple corporations. The amount of funds allocated to a bond guarantee account shall be pursuant to the directives and requirements. A corporation shall not use trust fund accounts to secure a corporate indebtedness. State funds deposited in the trust fund accounts, with the exception of guarantees established pursuant to this title chapter, shall not be subject to liens or encumbrances of the corporation or its

63089.59. (a) The financial institution *or financial company* that is to act as trustee of the trust fund shall be designated after review by the program manager by the bank. The corporation shall

AB 1247 — 38 —

not receive money on deposit to support guarantees *or other financial products* issued under this—title *chapter* without the approval of the program manager.

- (b) State funds may not be used to finance an expense incurred by a corporation in a location not approved pursuant to a statewide plan the contract between the bank and the corporation. The prohibition against use of state funds also applies to the location of satellite offices, and the area served from a corporation office.
- (c) Except as otherwise provided in this chapter, the trust fund account shall be used solely to make loans, guarantee bonds and loans, and provide other financial products approved by the corporation that meet the financial product criteria of the directives and requirements. Except as provided in subdivision (b) of Section 63089.54, the state or the bank shall not be liable or obligated in any way as a result of the allocation of state moneys to a trust fund account beyond the state moneys that are allocated and deposited in the fund pursuant to this chapter, and that are not otherwise withdrawn by the state pursuant to this chapter.
- 63089.60. (a) The program manager shall recommend whether the expansion fund and trust fund accounts are to be leveraged, and if so, by how much. Upon the request of the corporation, the program manager's decision may be repealed or modified by the executive director or the bank board.
- (b) The amount of guarantee liability outstanding at any one time shall not exceed five times the amount of funds on deposit in the expansion fund plus any receivables due from funds loaned from the expansion fund to another fund in state government as directed by the Department of Finance pursuant to a statute enacted by the Legislature, including each of the trust fund accounts within the trust fund.
- (c) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
- 63089.60. (a) The program manager shall recommend whether the expansion fund and trust fund accounts are to be leveraged, and if so, by how much. Upon the request of the corporation, the program manager's decision may be repealed or modified by the executive director or the bank board.
- (b) The amount of guarantee liability outstanding at any one time shall not exceed four times the amount of funds on deposit in

-39 - AB 1247

the expansion fund plus any receivables due from funds loaned from the expansion fund to another fund in state government as directed by the Department of Finance pursuant to a statute enacted by the Legislature, including each of the trust fund accounts within the trust fund, unless the program manager has permitted a higher leverage ratio for an individual corporation pursuant to subdivision (b) of Section 63089.56.

- (c) This section shall become operative on January 1, 2018.
- 63089.61. (a) The corporate guarantee shall be backed by funds on deposit in the corporation's trust fund account, or by receivables due from funds loaned from the corporation's trust fund account to another fund in state government, as directed by the Department of Finance pursuant to a statute enacted by the Legislature.
- (b) Loan guarantees shall be secured by a reserve of at least 20 percent to be determined by the program manager unless a higher leverage ratio for an individual corporation has been approved pursuant to subdivision (b) of Section 63089.56.
- (c) The expansion fund and trust fund accounts shall be used to guarantee obligations and other financial product obligations, to pay the administrative costs of the corporations, and for other uses pursuant to this chapter.
- (d) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
- 63089.61. (a) The corporate guarantee shall be backed by funds on deposit in the corporation's trust fund account, or by receivables due from funds loaned from the corporation's trust fund account to another fund in state government, as directed by the Department of Finance pursuant to a statute enacted by the Legislature.
- (b) Loan guarantees shall be secured by a reserve of at least 25 percent to be determined by the program manager, unless a higher leverage ratio has been approved for an individual corporation pursuant to subdivision (b) of Section 63089.56.
- (c) The expansion fund and trust fund accounts shall be used to guarantee obligations and other financial product obligations, to pay the administrative costs of the corporations, and for other uses pursuant to this chapter.
 - (d) This section shall become operative on January 1, 2018.

AB 1247 — 40 —

63089.62. (a) It is the intent of the Legislature that the corporations make maximum use of their statutory authority to guarantee loans and surety bonds, and administer other financial products, including the authority to secure loans with a minimum loan loss reserve of only 20 percent, unless the program manager authorizes a higher leverage ratio for an individual corporation pursuant to subdivision (b) of Section 63089.56, so that the financing needs of small business may be met as fully as possible within the limits of corporations' trust fund account balance.

- (b) Any corporation that serves an area declared to be in a state of emergency by the Governor or a disaster area by the President of the United States, the Administrator of the United States Small Business Administration, or the United States Secretary of Agriculture shall increase the portfolio of loan guarantees where the dollar amount of the loan is less than one hundred thousand dollars (\$100,000), so that at least 15 percent of the dollar value of loans guaranteed by the corporation is for those loans. The corporation shall comply with this requirement within one year of the date the emergency or disaster is declared. Upon application of a corporation, the executive director may waive or modify the rule for the corporation if the corporation demonstrates that it made a good faith effort to comply and failed to locate lending institutions in the region that the corporation serves that are willing to make guaranteed loans in that amount.
- (c) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
- 63089.62. (a) It is the intent of the Legislature that the corporations make maximum use of their statutory authority to guarantee loans and surety bonds, and administer other financial products, including the authority to secure loans with a minimum loan loss reserve of only 25 percent, unless the program manager authorizes a higher leverage ratio for an individual corporation pursuant to subdivision (b) of Section 63089.56, so that the financing needs of small business may be met as fully as possible within the limits of corporations' trust fund account balance.
- (b) Any corporation that serves an area declared to be in a state of emergency by the Governor or a disaster area by the President of the United States, the Administrator of the United States Small Business Administration, or the United States Secretary of

-41 - AB 1247

Agriculture shall increase the portfolio of loan guarantees where the dollar amount of the loan is less than one hundred thousand dollars (\$100,000), so that at least 15 percent of the dollar value of loans guaranteed by the corporation is for those loans. The corporation shall comply with this requirement within one year of the date the emergency or disaster is declared. Upon application of a corporation, the program manager may waive or modify the rule for the corporation if the corporation demonstrates that it made a good faith effort to comply and failed to locate lending institutions in the region that the corporation serves that are willing to make guaranteed loans in that amount.

(c) This section shall become operative on January 1, 2018.

Article 6. Guarantee Program Corporations, Miscellaneous

63089.61. (a) The Small Business Loan Guarantee Program, which is hereby continued in existence, shall provide guarantees to loans offered by financial institutions to small businesses.

(b) The Legislature finds and declares that the Small Business Loan Guarantee Program has enabled participating small businesses that do not qualify for conventional business loans or Small Business Administration loans to secure funds to expand their businesses. These small businesses would not have been able to expand their businesses in the absence of the program. The program has also provided valuable technical assistance to small businesses to ensure growth and stability. The study commissioned by former Section 14069.6 of the Corporations Code, as added by Chapter 919 of the Statutes of 1997, documented the return on investment of the program and the need for its services. The value of the program has also been recognized by the Governor through proposals contained in the May Revision to the Budget Act of 2000 for the 2000–01 fiscal year.

63089.62. The program manager, following notification to the bank director, may do all of the following:

- (a) Contract for services entered into pursuant to this title.
- (b) Hold public hearings.
- (c) Act as liaison between corporations, other state and federal agencies, lenders, and the Legislature.
 - (d) Process and tabulate on a monthly basis all corporate reports.
 - (e) Attend board meetings.

AB 1247 — 42 —

(f) Attend and participate at corporation meetings. The program manager, or his or her designee, shall be an ex officio, nonvoting representative on the board of directors and loan committees of each corporation. The program manager shall meet with the board of directors of each corporation at least once each fiscal year.

- (g) Assist corporations in applying for public and private funding opportunities, and in obtaining program support from the business community.
- 63089.63. (a) The program manager shall recommend whether the expansion fund and trust fund accounts are to be leveraged, and if so, by how much. Upon the request of the corporation, the program manager's decision may be repealed or modified by a bank board resolution.
- (b) The amount of guarantee liability outstanding at any one time shall not exceed five times the amount of funds on deposit in the expansion fund plus any receivables due from funds loaned from the expansion fund to another fund in state government as directed by the Department of Finance pursuant to a statute enacted by the Legislature, including each of the trust fund accounts within the trust fund.
- (c) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
- 63089.63. (a) The program manager shall recommend whether the expansion fund and trust fund accounts are to be leveraged, and if so, by how much. Upon the request of the corporation, the program manager's decision may be repealed or modified by an office resolution.
- (b) The amount of guarantee liability outstanding at any one time shall not exceed four times the amount of funds on deposit in the expansion fund plus any receivables due from funds loaned from the expansion fund to another fund in state government as directed by the Department of Finance pursuant to a statute enacted by the Legislature, including each of the trust fund accounts within the trust fund, unless the program manager has permitted a higher leverage ratio for an individual corporation pursuant to subdivision (b) of Section 63089.53.
 - (c) This section shall become operative on January 1, 2018.
- 63089.64. (a) The corporate guarantee shall be backed by funds on deposit in the corporation's trust fund account, or by

-43 - AB 1247

receivables due from funds loaned from the corporation's trust fund account to another fund in state government, as directed by the Department of Finance pursuant to a statute enacted by the Legislature.

- (b) Loan guarantees shall be secured by a reserve of at least 20 percent to be determined by the executive director.
- (c) The expansion fund and trust fund accounts shall be used exclusively to guarantee obligations and pay the administrative eosts of the corporations.
- (d) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
- 63089.64. (a) The corporate guarantee shall be backed by funds on deposit in the corporation's trust fund account, or by receivables due from funds loaned from the corporation's trust fund account to another fund in state government, as directed by the Department of Finance pursuant to a statute enacted by the Legislature.
- (b) Loan guarantees shall be secured by a reserve of at least 25 percent to be determined by the executive director, unless the executive director authorizes a higher leverage ratio for an individual corporation pursuant to subdivision (b) of Section 63089.53.
- (c) The expansion fund and trust fund accounts shall be used exclusively to guarantee obligations and pay the administrative eosts of the corporations.
 - (d) This section shall become operative on January 1, 2018.
- 63089.65. A corporation may charge the borrower or financial institution a loan fee on all loans made or guaranteed by the corporation to defray the operating expenses of the corporation. The amount of the fee shall be determined by the program manager.
- 63089.66. (a) It is the intent of the Legislature that the corporations make maximal use of their statutory authority to guarantee loans and surety bonds, including the authority to secure loans with a minimum loan loss reserve of only 20 percent, so that the financing needs of small business may be met as fully as possible within the limits of corporations' loan loss reserves. The office shall report annually to the Legislature on the financial status of the corporations and their portfolio of loans and surety bonds

AB 1247 — 44 —

(b) Any corporation that serves an area declared to be in a state of emergency by the Governor or a disaster area by the President of the United States, the Administrator of the United States Small Business Administration, or the United States Secretary of Agriculture shall increase the portfolio of loan guarantees where the dollar amount of the loan is less than one hundred thousand dollars (\$100,000), so that at least 15 percent of the dollar value of loans guaranteed by the corporation is for those loans. The corporation shall comply with this requirement within one year of the date the emergency or disaster is declared. Upon application of a corporation, the executive director may waive or modify the rule for the corporation if the corporation demonstrates that it made a good faith effort to comply and failed to locate lending institutions in the region that the corporation serves that are willing to make guaranteed loans in that amount.

(c) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.

63089.66. (a) It is the intent of the Legislature that the corporations make maximal use of their statutory authority to guarantee loans and surety bonds, including the authority to secure loans with a minimum loan loss reserve of only 25 percent, unless the office authorizes a higher leverage ratio for an individual corporation pursuant to subdivision (b) of Section 63089.53, so that the financing needs of small business may be met as fully as possible within the limits of corporations' loan loss reserves. The bank shall report annually to the Legislature on the financial status of the corporations and their portfolio of loans and surety bonds guaranteed pursuant to Section 9795.

(b) Any corporation that serves an area declared to be in a state of emergency by the Governor or a disaster area by the President of the United States, the Administrator of the United States Small Business Administration, or the United States Secretary of Agriculture shall increase the portfolio of loan guarantees where the dollar amount of the loan is less than one hundred thousand dollars (\$100,000), so that at least 15 percent of the dollar value of loans guaranteed by the corporation is for those loans. The corporation shall comply with this requirement within one year of the date the emergency or disaster is declared. Upon application of a corporation, the program manager may waive or modify the

__45__ AB 1247

rule for the corporation if the corporation demonstrates that it made a good faith effort to comply and failed to locate lending institutions in the region that the corporation serves that are willing to make guaranteed loans in that amount.

- (c) This section shall become operative on January 1, 2018. 63089.67.
- 63089.65. (a) A corporation shall establish one or more loan committees, each of which shall be composed of five or more persons, a majority of whom shall be experienced in banking and lending operations.
- (b) A loan committee shall review applications to the corporation for a loan or guarantee and shall do each of the following:
- (1) Determine the feasibility of the proposed transaction. The loan committee shall recommend approval of the application only upon a determination that there is a reasonable chance that the loan will be repaid.
- (2) On the basis of that determination, recommend to the board of directors any action that the loan committee deems appropriate under the circumstances, or, in the event that approval authority has been delegated to the loan committee by the board of directors, approve or disapprove the loan application.
- (c) A loan committee shall expeditiously act to accept or reject loan applications.
- (d) A person who has a financial interest related to a matter over which the loan committee has authority may not make, participate in making, or in any way attempt to influence that matter.

63089.68.

- 63089.66. Unless delegated to its loan committee, the corporation's board of directors, upon a recommendation from its loan committee, shall do all of the following:
- (a) Emphasize consideration to applications that will increase employment of disadvantaged, disabled, or unemployed persons, or increase employment of youth residing in areas of high youth unemployment and high youth delinquency.
- (b) Give consideration to applications from traditional and safety-net providers of Medi-Cal services that will promote access to quality medical care for individuals enrolled in Medi-Cal managed health care networks that are contracting with or owned or operated by a county board of supervisors, a county health commission, or a county health authority organized pursuant to

AB 1247 — 46 —

1 Section 14018.7, 14087.31, 14087.35, 14087.36, 14087.38, or 14087.9605 of the Welfare and Institutions Code.

- (c) Not grant a loan or guarantee, unless it determines that the conditions of Section 200033 are satisfied.
- 63089.69. (a) Among other priorities, corporations shall give high priority to the issuance of loan guarantees to small business incubators and to businesses that lease space in incubators.
- (b) For the purposes of this section, "incubator" means a facility that allows new small businesses to increase their probability of success by sharing needed capital equipment, services, and facilities, which may include, but are not limited to, the following:
 - (1) Reception and meeting area.
- (2) Secretarial services, such as collating, telephone answering, or mailhandling.
 - (3) Accounting and bookkeeping services.
- (4) Research libraries.
- 17 (5) Onsite financial and management counseling.
- 18 (6) Parking.

- 19 (7) Flexible lease arrangements for flexible space.
- 20 (8) Computer or word processing facilities.
- 21 (9) Day care facilities.
 - (10) Office furniture rentals.
 - (11) A graduation policy sometimes requiring firms to leave after three to five years in a subsidized, nurturing environment.
 - (12) Employee training and placement services.
 - (c) Among other priorities, corporations shall give high priority to marketing their services to Phase 1 or Phase 2 Small Business Innovation Research (SBIR) recipients and providing loan guarantees, whenever possible.
 - 63089.67. A corporation may charge the borrower or financial institution a loan fee or credit enhancement fee on all loans made or guaranteed by the corporation to defray the operating expenses of the corporation. The amount of the fee shall be determined by the directives and requirements.

Article 7. Loan Guarantees

63089.70. (a) The Small Business Expansion Fund, which is hereby continued in existence, shall, among other things, provide

— 47 — AB 1247

guarantees to loans offered by financial institutions and financial
 companies to small businesses.
 (b) The Legislature finds and declares that the Small Business

- (b) The Legislature finds and declares that the Small Business Loan Guarantee Program has enabled participating small businesses that do not qualify for conventional business loans or Small Business Administration loans to secure funds to expand their businesses. These small businesses would not have been able to expand their businesses in the absence of the program. The program has also provided valuable technical assistance to small businesses to ensure growth and stability. The study commissioned by former Section 14069.6 of the Corporations Code, as added by Chapter 919 of the Statutes of 1997, documented the return on investment of the program and the need for its services. The value of the program has also been recognized by the Governor through proposals contained in the May Revision to the Budget Act of 2000 for the 2000–01 fiscal year.
- (c) A corporation shall not issue a loan or guarantee, unless it determines that the following conditions are satisfied:
- (1) There is no probability that the loan would be granted by a financial company or financial institution under reasonable terms and conditions and the borrower has demonstrated a reasonable prospect of repayment.
 - (2) The loan proceeds will be used exclusively in this state.
- (3) The loan qualifies as a small business loan or an employment incentive loan.
- (4) The borrower has a minimum equity interest in the business as determined by the directives and requirements.
- (5) As a result of the loan, the jobs generated or retained demonstrate reasonable conformance to any directives and requirements specifying employment criteria.
- 63089.71. (a) Among other priorities, corporations shall give high priority to the issuance of loan guarantees to small business incubators and to businesses that lease space in incubators.
- (b) For the purposes of this section, "incubator" means a facility that allows new small businesses to increase their probability of success by sharing needed capital equipment, services, and facilities, which may include, but are not limited to, the following:
 - (1) Reception and meeting area.
- (2) Secretarial services, such as collating, telephone answering, or mailhandling.

AB 1247 — 48 —

1 (3) Accounting and bookkeeping services.

- 2 (4) Research libraries.
- 3 (5) Onsite financial and management counseling.
- 4 (6) Parking.
- 5 (7) Flexible lease arrangements for flexible space.
 - (8) Computer or word processing facilities.
- 7 (9) Day care facilities.
- 8 (10) Office furniture rentals.
 - (11) A graduation policy sometimes requiring firms to leave after three to five years in a subsidized, nurturing environment.
 - (12) Employee training and placement services.
 - (c) Among other priorities, corporations shall give high priority to marketing their services to Phase 1 or Phase 2 Small Business Innovation Research (SBIR) recipients and providing loan guarantees, whenever possible.

Article 7-8. Direct Lending and Other Debt Instruments

- 63089.80. (a) A corporation may utilize funds for direct lending—as long as at least 80 percent of the corporate funds, ealculated by dollar amount, and all expansion funds are guaranteed by another public or private financial institution or other debt instruments pursuant to the directives and requirements.
- (b) The amount of funds available for direct lending *and other debt instruments* shall be determined by the program manager directives and requirements. In its capacity as a direct lender, the corporation may sell in the secondary market the guaranteed portion of each loan, *if guaranteed*, so as to raise additional funds for direct lending. The office shall issue regulations governing these direct loans, including the maximum amount of these loans.
- (c) To execute the direct loan *and other debt instrument* programs established in this chapter, the program manager bank may loan trust funds to a corporation-located in a rural area for the express purpose of lending those funds to an identified borrower. The loan authorized by the program manager bank to the corporation shall be on terms similar to the loan between the corporation and the borrower.
- (d) The amount of the loan may be in excess of the amount of a loan to any individual borrower, but actual disbursements pursuant to the office bank loan agreement shall be required to be

-49 - AB 1247

supported by a loan agreement between the borrower and the corporation in an amount at least equal to the requested disbursement. The loan between the bank and the corporation shall be evidenced by a credit agreement. In the event that any loan between the corporation and borrower is not guaranteed by a governmental agency, the portion of the credit agreement attributable to that loan shall be secured by assignment of any note, executed in favor of the corporation by the borrower to the bank. The terms and conditions of the credit agreement shall be similar to the loan agreement between the corporation and the borrower, which shall be collateralized by the note between the corporation and the borrower.

- (e) In the absence of fraud on the part of the corporation, the liability of the corporation to repay the loan to the bank is limited to the repayment received by the corporation from the borrower, except in a case where the United States Department of Agriculture requires exposure by the corporation in rule or regulation. The corporation may use trust funds for loan repayment to the office bank if the corporation has exhausted a loan loss reserve created for this purpose. Interest and principal received by the office bank from the corporation shall be deposited into the same account from which the funds were originally borrowed.
- (f) Upon the approval of the program manager, a corporation shall be authorized to borrow trust funds from the bank for the purpose of relending those funds to small businesses. A corporation shall demonstrate to the program manager that it has the capacity to administer a direct loan program, and has procedures in place to limit the default rate for loans to startup businesses. Not more than 25 percent *The percentage* of any trust fund account shall to be used for the direct lending—established pursuant to this subdivision. A loan to a corporation shall not exceed the amount of funds likely to be lent to small businesses within three months following the loan to the corporation shall be established in the directives and requirements.
- (g) A corporation shall not issue a direct loan or other financial product, unless and until it determines that all of the following conditions are satisfied:
- (1) The direct loan or other financial product assistance would not be granted by a financial company or financial institution

AB 1247 — 50 —

under reasonable terms and conditions and the borrower has demonstrated a reasonable prospect of repayment.

- (2) The loan or financial product proceeds will be used exclusively in this state.
- (3) The direct loan or financial product qualifies as a small business loan or employment incentive loan.
- (4) The borrower has a minimum equity interest in the business as determined by the directives and requirements.
- (5) As a result of the direct loan or other debt instrument, the jobs generated or retained demonstrate reasonable conformance to any directives and requirements specifying employment criteria.

(g)

(h) The maximum loan or other debt instrument amount to a small business shall be set by the program manager, but in no case shall it be more than three hundred thousand dollars (\$300,000) directives and requirements. In the absence of fraud on the part of the corporation, the repayment obligation pursuant to the loan or other debt instrument to the corporation shall be limited to the amount of funds received by the corporation for the loan or other debt instrument to the small business and any other funds received from the office bank that are not disbursed. The corporation shall be authorized to charge a fee to the small business borrower, in an amount determined by the executive director pursuant to regulation pursuant to the directives and requirements. The program programs provided for in this subdivision shall be available in all geographic areas of the state.

Article 8.9. Disaster Loan Guarantees

63089.90. (a) A-Pursuant to Section 8684.2 and the contract between a corporation and the bank, a corporation may, in an area affected by a state of emergency within the state and declared a disaster by the President of the United States, the Administrator of the United States Small Business Administration, or the United States Secretary of Agriculture, or declared to be in a state of emergency by the Governor of California, provide loan guarantees from funds allocated in Section 63089.55 to small businesses, small farms, nurseries, and agriculture-related enterprises that have suffered actual physical damage or significant economic injury as a result of the disaster.

__51__ AB 1247

(b) If regulations have not otherwise been adopted, the The bank board may adopt or readopt regulations directives and requirements to implement the *disaster* loan guarantee program authorized by this section. The bank board may adopt these regulations as emergency regulations in accordance with Chapter 3.5 (commencing with Section 11340) of Part 1 of Division 3 of Title 2, and for purposes of that chapter, including Section 11349.6, the adoption of the regulations shall be considered by the Office of Administrative Law to be necessary for the immediate preservation of the public peace, health and safety, and general welfare. Notwithstanding subdivision (e) of Section 11346.1, the regulations shall be repealed within 180 days after their effective date unless the office complies with Chapter 3.5 (commencing with Section 11340) of Part 1 of Division 3 of Title 2, as provided in subdivision (e) of Section 11346.1. Any regulations adopted under Chapter 1 (commencing with Section 14000) of Part 5 of Division 3 of Title 1 of the Corporations Code shall remain in effect until the bank adopts directives and requirements.

- (c) A corporation shall not issue a disaster loan guarantee unless and until it determines that the following conditions are satisfied:
- (1) The borrower cannot reasonably obtain a loan without some form of credit enhancement.
- (2) The borrower has demonstrated a reasonable prospect of repayment.
 - (3) The guaranteed loan will be used exclusively in this state.
- (4) The disaster loan qualifies as a small business loan or employment incentive loan.

(c)

(d) Allocations pursuant to subdivision (a) shall be deemed to be for extraordinary emergency or disaster response operations costs incurred by the office issuance of disaster loan guarantees.

32 33 34

1

2

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

2425

26

27

28

29

30

31

Article 9. Energy Efficiency Loans

35 36

37

63089.93. (a) Corporations may grant energy efficiency improvement loans.

38 39

40

(b) The bank shall enter into an agreement with the California Energy Extension Service of the Office of Planning and Research to assist small business owners in reducing their energy costs AB 1247 — 52 —

through low-interest loans and by providing assistance and information.

Article 10. Surety-Bonds Bond Guarantees

63089.95. In furtherance of the purposes set forth in Section 63088.1 of this code and Section-14002 14001 of the Corporations Code, a corporation may do any one or more of the following activities, but only to the extent that the activities are authorized pursuant to the contract between the bank and corporation: guarantee, endorse, or act as surety on the bonds, notes, contracts, or other obligations of, or assist financially, any person, firm, corporation, or association, and may establish and regulate the terms and conditions with respect to any such loans or financial assistance and the charges for interest and service connected therewith, except that the corporation shall not make or guarantee any loan, unless and until it determines:

- (a) There is no probability that the loan or other financial assistance would be granted by a *financial institution or* financial company under reasonable terms or conditions, and the borrower has demonstrated a reasonable prospect of repayment of the loan.
 - (b) The loan proceeds-shall will be used exclusively in this state.
- (c) The loan qualifies as a small business loan or an employment incentive loan.
- (d) That the The borrower has a minimum equity interest in the business as determined by the director directives and requirements.
- (e) As a result of the loan, the jobs generated or retained demonstrate reasonable conformance to the regulations directives and requirements specifying employment criteria.
- 63089.96. (a) In addition to the authority granted by Section 63089.95, upon approval of the executive director, pursuant to the directives and requirements a corporation may act as guarantor on a surety bond for any small business contractor, including, but not limited to, women, minority, and disabled veteran contractors.
- (b) The provisions of subdivision (a) allowing a corporation to act as a guarantor on surety bonds may be funded through appropriate *state or* federal funding sources. Federal funds shall be deposited in the Federal Trust Fund in the State Treasury in accordance with Section 16360, for transfer to the expansion fund.

__ 53 __ AB 1247

Article 11. Reporting

63089.97. (a) Except as otherwise provided in this title, the trust fund account shall be used solely to make loans, guarantee bonds, and guarantee loans, approved by the corporation, that meet the loan criteria under this chapter. The state shall not be liable or obligated in any way as a result of the allocation of state moneys to a trust fund account beyond the state moneys that is allocated and deposited in the fund pursuant to this title, and that is not otherwise withdrawn by the state pursuant to this chapter. Each corporation shall provide to the program manager, in a format prescribed by him or her, the following data and reports:

(t

(a) A summary of all-loans and bonds outstanding loans, bonds, and other credit enhancements to which a state corporation guarantee, as authorized by this chapter, is attached submitted to the program manager upon execution of the loan agreement and periodically thereafter, on a schedule determined by the program manager.

(c)

- (b) A summary of all-loans outstanding loans and other debt instruments made by a corporation—shall be submitted to the program manager upon execution of the loan agreement and periodically thereafter, as authorized by this chapter, on a schedule determined by the program manager.
- (c) A summary of all outstanding other financial project obligations made by a corporation, as authorized by this chapter, on a schedule of determined by the program manager.
- (d) Statement of economic interests from each designated person pursuant to Section 87302.
- (e) No later than July 31 of each fiscal year, commencing January 1, 2014, each of the following documents:
- (1) A copy of the corporation board approved budget for the current fiscal year.
- (2) Projected fiscal year summary of authorized program activities including loans, loan guarantees, bond guarantees, and other financial product activity supported by the expansion fund.
- (3) A copy of the written plan of operation or strategic plan for the current fiscal year as approved by the corporations board of directors.

AB 1247 — 54 —

(4) A copy of the current and valid articles of incorporation and bylaws of the corporation with noted amendments from the prior fiscal year.

- (f) No later than October 31 of each year commencing January 1, 2014, a copy of the corporation's prior fiscal year audit, auditor findings, if any, and finding responses.
- (g) Any other statistical and other data, reports, or other information required by the directives and requirements or the program manager.
- 63089.98. (a) Annually, not later than January 1 of each year commencing January 1, 2014, the program manager shall prepare a report regarding the loss experience for the expansion fund for loan guarantees, loss reserves, and surety bond guarantees for the preceding fiscal year. At a minimum, the report shall also include data regarding numbers of surety bond and loan guarantees awarded through the expansion fund, including ethnicity and submit to the Governor and the Legislature, pursuant to Section 9795, a report for the preceding fiscal year ending June 30, containing the expansion fund and trust fund financial product activity of each corporation, including all of the following:
- (1) Loans, guarantees, and other financial products awarded and outstanding balances.
 - (2) Default and loss statistics.
 - (3) Employment data.
- (4) Ethnicity and gender data of participating contractors and other entities, and experience of surety insurer participants in the bond guarantee program. The report shall include the information described in Section 63089.66. The
 - (5) Significant events.
- (b) The program manager shall post the information report on the bank's Internet Web site and submit notice report to the Governor and the Legislature when that information is available on its Internet Web site.
- (b) A corporation shall also report to the program manager, or his or her designated representative, all statistical and other reports required by this title, responses to audit reports, budget requirements, invoices submitted for payment by the state, and information concerning loans made or guaranteed.
- 63089.99. Pursuant to subdivision (f) of Section 8684.2, within 40 60 days of the conclusion of the period for guaranteeing loans

55 AB 1247

under any small business disaster loan guarantee program conducted for a disaster as authorized by Section 8684.2 or 200030, the bank shall provide a report to the Legislature on loan guarantees approved and rejected by gender, ethnic group, type of business and location, and each participating loan institution pursuant to Section 9795. The bank need only submit one report to comply with this section and subdivision (f) of Section 8684.2.

SEC. 4.

SEC. 5. No reimbursement is required by this act pursuant to Section 6 of Article XIIIB of the California Constitution because the only costs that may be incurred by a local agency or school district will be incurred because this act creates a new crime or infraction, eliminates a crime or infraction, or changes the penalty for a crime or infraction, within the meaning of Section 17556 of the Government Code, or changes the definition of a crime within the meaning of Section 6 of Article XIIIB of the California Constitution.

SEC. 5.

SEC. 6. This act is an urgency statute necessary for the immediate preservation of the public peace, health, or safety within the meaning of Article IV of the Constitution and shall go into immediate effect. The facts constituting the necessity are:

It is necessary that this bill take effect immediately in order to provide, as is necessary to timely implement the Governor's reorganization plan, for a better managed and more efficient transition of small business assistance programs from the soon to be defunct Business, Transportation and Housing Agency to the California Infrastructure and Economic Development Bank within the Governor's Office of Business and Economic Development.